MAIL TO:
Office of the Patorney General Registry of Charitable Trusts
P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 | Street Sacramento, CA 95814 Telephone: (916) 323-5079

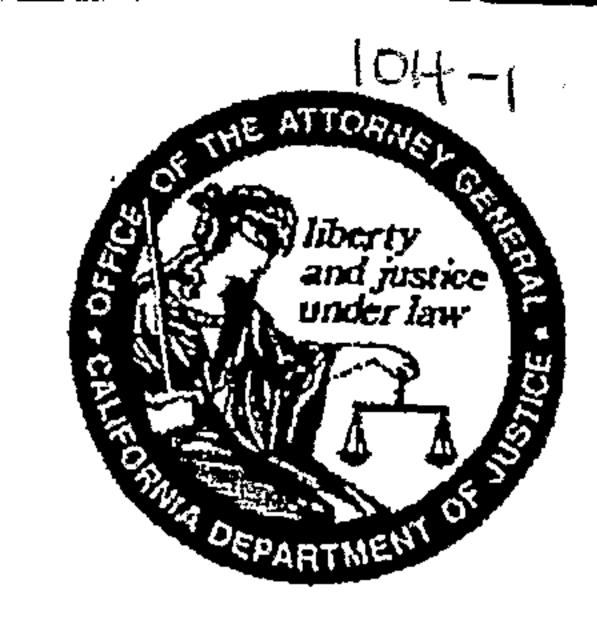
WEB SITE ADDRESS: http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 03 (California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:	Name and Address of Charitable Organization:		
104	CTNo. 11806 F.E.I.N. No. 94-3315514		
ARIA COMMUNICATIONS CORPORATION 717 WEST ST GERMAIN STREET	Children's Hospital Oakland Foundation		
ST CLOUD, MN 56301	747 Fifty Second Street Address of charity		
	Oakland, CA 94609-1809 City, State, and ZIP code of charity		
Figures from (check one): National Campaign California Campaign			
	Jan. 1, 2003 - Oct. 14, 2003		
Telefundraising held (on) (from) Oct (Type of activity)	$\frac{24}{\text{(Date or dates must be shown)}}$, to $\frac{\text{Dec. 31}}{\text{Dec. 31}}$, 20 $\frac{03}{\text{Dec. 31}}$		
Is the contract between the commercial fundraiser and charity based upon a fee or perfect the second of the contract between the commercial fundraiser and charity based upon a fee or perfect the second of the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the commercial fundraiser and charity based upon a fee or perfect the contract between the contract b	rcentage of revenue? Fee 🗌 Percentage 🔲 Other 🗹 fees and expenses.		
1. REVENUE			
A. Cash contributions	97, 147.87 A.		
B. Entertainment sales or admission charges			
C. Sales from products	C.		
D. Advertisement sales	D.		
E. Membership fees	E.		
F. Other sources: (Specify)	n and the state of		
a	Fa.		
b	Fb.		
C.	Fc.		
d	Fd.		
G. TOTAL REVENUE	97,147.37		
2. EXPENSES			
A. Fees or commissions Telemarketing	\$8,610.75A.		
B. Salaries	B.		
C. Payroll taxes	C.		
D. Employee benefits	D.		
E. Cost of merchandise for resale	<u> </u>		
F. Cost of entertainment	<u></u>		
G. Postage	<u> </u>		
H. Advertising	H.		
l. Telephone			
J. Rental of equipment			
K. Facilities charge	K.		
L. Permits M. Other expenses. (Specific)			
M. Other expenses: (Specify)			
a. <u>Set Up, Compliance & List Fees</u>	500_00Ma.		
b. <u>Printing</u> c. <u>Reminders</u>	686.00Mb.		
d. <u>Credit Card Fee</u>	<u>270.00</u> Mc.		
N. TOTAL EXPENSES	126.00 Md. \$11.366.45 N		
14. IOIME EVLENGES	\$11,300.45 N		

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ANNUAL FINANCIAL REPORT FOR 20 03 (California Government Code Section 12599) Page 2 \$90,202.17 Amount to charity (subtract line 2N from line 1G) Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) Less fair market value of goods and/or services used for the event which were paid by sponsor(s) \$90,202.17 Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit? No If "yes" complete the following: Name of officer, director, partner or owner Name and address of charitable organization Relationship of officer, etc. of commercial fundraiser to charitable organization N/A (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity. N/AUnder penalties of perjury, I declare that I have examined this report, including accompany ing documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete. Linda C. Palmer, V.P. Compliance 12/23/03 Signature of authorized officer (commercial fundraiser) Printed name Title President: CED This report must be signed by two officers or directors of the charitable organization for verification. Michael A. Petrini 01-08-04

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

Signature of authorized officer/director (charity)

Signature of authorized officer/director (charity)

Printed name

James Secrectory James Secrectory DI-08.04

Title

Dale

Dale

CHILDREN'S HOSPITAL OAKLAND FOUNDATION

January 1 - October 14, 2003 October 24 - December 31, 2003

FULFILLED DOLLARS	\$	97,147.37
EXPENSES:		
Telemarketing	\$	4,794.50
Set Up Fee	\$	200.00
Compliance Fee	\$	250.00
List Processing Fee	\$	50.00
Credit Card Payment Fee	\$	69.00
Printing	\$	686.00
Reminders	\$	270.00
Postage & Mailings	\$	625.70
Total Expenses:	\$	6,945.20
Amount Retained by Children's Hospital Oakland Foundation:	\$	90,202.17
Percent Retained by Children's Hospital Oakland Foundation:		92.85%
Percent Paid to Aria Communications Corporation:		7.15%